



Hewlett-Packard Company
20555 SH249
Mail Stop 302-040
Houston, Texas 77070
www.hp.com

October 29, 2007

Public Sector Network Status Effective HP Q1 FY08 (November 1, 2007)

Dear Valued HP Partner,

The Public Sector Network designation is reserved for our most out-standing partners supporting the Public Sector market. The requirements to meet the Public Sector Network designation are demanding and the HP benefits for qualified Public Sector Network partners are compelling. Our goal is to reward those partners significantly invested in HP, as demonstrated through market expertise and revenue attainment.

We have recently conducted a comprehensive evaluation of the HP Public Sector Network designation. This involved a thorough review of each partner's revenue, using the look back period of (August 1, 2006 – July 31, 2007).

As a result, we are writing to inform you that your location has been approved for participation as a **K12 Certified Education Partner Program in the Public Sector Network throughout HP's 2008 fiscal year. Your Public Sector Network status and benefits will remain effective until October 31, 2008.**

If you have any questions regarding the Public Sector Network requirements or benefits, please review the Partner ONE guide on the HP Partner Portal www.hp.com/partners/us, by clicking on the PartnerONE Guide, Chapter 6 – Partner ONE Public Sector and Diversity Networks. Alternatively, you may contact us at cep@hp.com.

Thank you for your continued support of Hewlett-Packard. We look forward to a mutually successful FY '08!

Sincerely,

Caroline Scott
Public Sector and Diversity Partner Programs Manager
Hewlett-Packard